

FYI For Your Investment

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Ways It Pays To Work with a Realtor[®]

Thinking about buying or selling a home on your own? Consider all the steps you'll personally have to complete:

<p>DETERMINE HOW MUCH YOU CAN AFFORD.</p>		<p>Arrange home and pest inspections on new home.</p>	<p>Negotiate terms of sale or purchase, including repairs or concessions.</p>
<p>Price existing home without the input of market expert.</p>	<p>Check credit report.</p>	<p>Find attorney to draft contract.</p>	
<p><i>Put existing house on market.</i></p>		<p>Review and approve contract.</p>	
<p>Decide where to advertise to reach best potential buyers.</p>		<p>GET SIGNED CONTRACT TO SELLER.</p>	
<p>Host open houses to sell existing home.</p>	<p>Schedule appointments to show current home or to see new ones.</p>	<p>Hire attorney or title company to complete closing research.</p>	<p>Choose mortgage lender.</p>
<p>HIRE SURVEYOR TO SURVEY PROPERTY.</p>		<p>OBTAIN TITLE INSURANCE.</p>	
<p>FIND NEW HOME WITH ALL THE FEATURES YOU WANT.</p>		<p>Order title search.</p>	<p>Review and approve closing costs.</p>
<p>Investigate school system.</p>		<p>Research neighborhoods and local amenities.</p>	
<p>Analyze comparable home sales and make offer on new home.</p>	<p>Consider offers for current home.</p>	<p>Obtain homeowners' insurance.</p>	<p>Conduct final walk-throughs of home.</p>
<p>Review homeowners' association documents for new home.</p>	<p>Coordinate closing with lender, title company and customer.</p>		<p>Review and sign closing documents.</p>
<p>Meet home and pest inspectors for review of current home.</p>			

